

# CANADIAN METER STAMP NEWSLETTER

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NO. 53

1998

## EDITOR'S NOTES

These notes are again rather personal, for which I apologize. I attended the RPSC show at Hamilton in search of metered mail. The exhibits had very little. One exhibit featuring King Edward VIII cyphers and included several impressions from Great Britain. For Canada there was a single UIC meter 141003 of 1941-42 with a “.51\*” rate. The final display with a meter was in a Mozart exhibit and included a German ‘91 Mozart cover.

After much soul searching I bought a POW meter. The Camp 113 is the most common.

Also noted the information about two meters:

NPO 1113 was HMCS Naden	Esquimalt	16-02-1943	15-06-1947
NPO 1117 was HMCS Burrard	Vancouver	08-12-1943	10-11-1945



I thought I should reflect upon what I collect. I am impressed with the variety and wonder about the purpose and why I do it. I guess it is just because I have it. What do you collect?

One example of each major and minor Canadian meter type  
By serial number for types:- 1, 2, 3, 4, 5, 6, 9, 10, and Newfoundland.  
By rate and colour for types:- 1, 6.  
Special purpose meters:- Excise Tax, Law and special purpose meters  
Canadian Embassies (corner cards and meter impression)  
Meter towns, one example per town (low priority)  
Foreign meters, one example per country (low priority)  
United Nations (accumulate only) - very low priority  
World War II meter slogans - don't seek them out  
Bell Telephone covers of WW II - don't seek them out  
Pitney Bowes postal ads - accumulate but don't buy  
US -- one per meter type - from the mail

With the exception of the first item you can see I am a rather passive collector.

## POSTALIA and FRANCO TYP POSTALIA POSTAGE METERS

The history of Postalia has been given at page 29.3. The catalogue of Type 19 Postalia postage meters is given at page 32.13 with an inventory of the 100101 series, including a number in the 401001 series. The series below includes those with a rectangular rate box.

### TYPE 32.1

Basic Type -- Postalia postage meter, Model Mail System (MS-5) type 2

Rate box is 27 x 27 and in three sections. Upper section reads CANADA with a single filled maple leaf at each side. The centre section has POSTES / POSTAGE vertically 5 mm from each edge. Note the large "o" in postes. The 3-bank rate is "triad.00".

The lower section reads METER / COMPTEUR and POSTALIA / meter serial number. The serial numbers begin at 400001. The highest number seen is 400999.

The townmark is a single circle as used with Type 19, 21 mm in diameter. The province is abbreviated and a period. Two maple leaves are at the upper left corner of the townmark. The datemark is D.M.Y with month in Roman numerals. Setting is 8 and the overall length varies but is about 56. Serial blocks for this type are:- 400000; 402000; and type 3 465000 with a 4-bank rate 00.00.

### TYPE 32.2

Basic Type -- Similar to Type 32.1 except the rate box is 26 x 23 and in two sections. There is no line below CANADA and the two maple leaves. POSTES and POSTAGE are vertically at the edges. The lower section is wider to accommodate the larger type font. The value is 5 mm high. The townmark is the Type 19 single circle. The setting is 15 and 64 overall. The rate is "triad 0.00" The serial block begins at 407001 and the highest noted is 407191.

### TYPE 33.1

Basic Type -- Francotyp - Postalia GmbH -- MODEL:- Conquest M - T 1000 prints by a thermal mylar transfer method.

Rate box is 27 x 29 mm and in two sections with MAIL >> POSTE above but no dividing line.

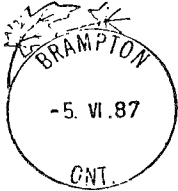
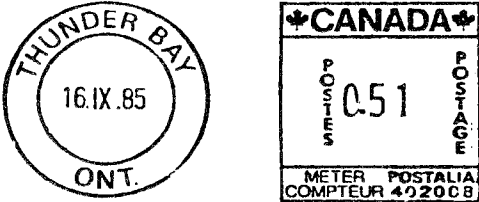
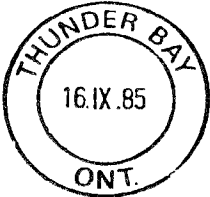
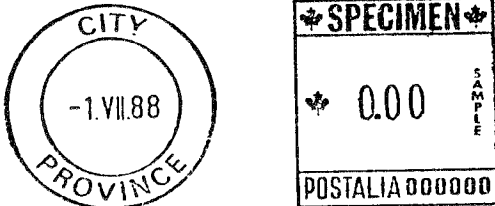
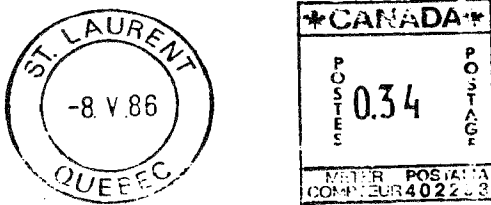
Rate is 3-bank 0.00. Below, CANADA with two unfilled maple leaves at each side. In the lower panel is, FP and a 7-digit meter serial number which begins at 4050001.

The townmark is double circle with province abbreviated with period. Datemark is D.M.Y sans serif. Setting is 10 and overall is 65.


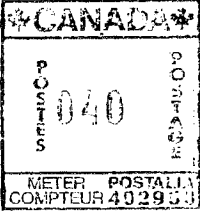

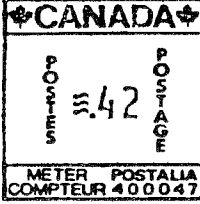





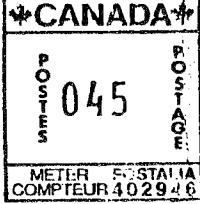
### TYPE 33.2

Basic Type -- Similar in appearance to Type 33.1 but the 4-bank rate is 00.00. There is no line below the FP and serial number have a tall thin font. The townmark is double circle; however the datemark reads Y.M.D in European style. Between the rate mark and townmark is a vertical number which accumulates the number of indicia printed. Serial number begins at 4000001.

# CMSG METER CATALOG

Type	Indicia	Remarks
32.1		Basic type
32.2		Basic type, no maple leaf over townmark; townmark is double circle, province abbreviated, rate is 0.00, DM is DM'Y, month in letters
32.2.1		SPECIMEN - CITY PROVINCE VALUE -- triad .00 - 3-bank
32.2.2		SPECIMEN - CITY PROVINCE VALUE -- 0.00 - 3-bank
32.2.3		TM - province in full


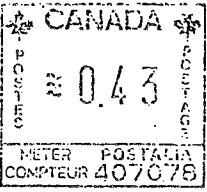






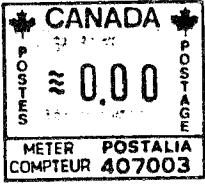


# CMMSG METER CATALOG

Type	Indicia	Remarks
32.2.4	 	Rate - italic style font 402953
32.2.5	 	Rate - triad .00 400047
32.2.6	 	Rate - 00.00 465002
32.2.7	 	Rate - 000, with no period 402859
32.2.8	 	TM - single circle, 402946

# CMSG METER CATALOG

Type	Indicia	Remarks
33.1		Basic type 4050007
33.1.1		TM - single circle, 27 4050041
33.2		Basic type 4000105
33.2.1		SPECIMEN - CITY PROVINCE
<div style="display: flex; justify-content: space-between; align-items: center;"> <div style="text-align: center;"> <h2>POSTALIA® POSTAGE METER TAPES</h2> <p>CONSUMABLE RE-ORDER PART NO. 775</p> <p><b>CAUTION!</b> UNITED STATES POSTAL Regulation Number 144.44 - Requires- "When meter stamps are printed on tape, only tape approved by the Postal Service may be used". The pressure sensitive label tape material is in compliance with the above as defined under Federal Specifications UU-T-1331A dated 6/10/76.</p> </div> <div style="text-align: center;"> </div> </div>		

# CMSG METER CATALOG

Type	Indicia	Remarks
32.3	 	Basic type
32.3.1	 	DM - MDY, month in letters - 407186
32.3.2	 	DM - day missing for bulk rate - 407110 
32.3.3	 	SN - smaller font - 407003 
		<p style="text-align: center;">NEW <b>POSTALIA</b> MS5</p>

## PARCEL POST REGISTERS

Parcel post registers have never been common and with the advent of digital bar coding are seldom used today. This article is to place on the record what the Editor knows of these items. The first use of a parcel post register was at the United Parcel Service (UPS) parcel plant at Chicago in 1959. A Pitney Bowes Model RF postage meter was modified with a UPS printing head. Other companies supplying parcel post registers have been National Cash Register, Postalia, Friden and Hasler. They were only used by high volume shippers to indicate the cost of transportation of a package has been paid, much like a postage meter however the revenue went to the parcel company.

The rate and date sections of each register suppliers indicia has a rather constant appearance. This design is the same whether the register is used in the USA or Canada. Only the customer identification portion of the register tape at the left of the indicia will give a hint as to the origin of the tape; that is, is it of Canadian origin. This section is also unique to each shipper and so a classification system would be difficult to derive and will not be done here. All are tapes.

There are about 2,400 companies in the business but only a very small number will use a parcel register. Canadian shipping companies known to use a parcel post register are:

United Parcel Service Canada Ltd., a division of UPS International Express, the largest private parcel delivery service operation in North America.

Canpar Transport Ltd. (Canadian Parcel Service) of CP Truck, a division of Canadian Pacific Ltd. They began delivery in Toronto in 1976.

TNT Mailfast International and Express World Wide is an Australian shipping company with world wide interests.

Federal Express Canada Ltd.

Purolator Courier Ltd, now owned by Canada Post Corporation from June 1993.

## PITNEY BOWES PARCEL REGISTERS

PB 1 - Centre, a courier with a parcel, facing right. At left two horizontal lines spaced at 13 mm. and 6 rectangles as a guard line at the edge. The delivery charge is between the two lines as a long triad and two figures of value. The triad depicts the dollar rate for this 3-bank register. At left of the centre are two horizontal lines 12 mm apart. Between the lines is the date the parcel was picked up for shipping as DMY with the month in RN. Below the lower line is the parcel register number with "P.B.". In the ad space is TNT within a box and below a 7 digit number.  
Overall - 92.

TNT/1139132	30011	
TNT/1190850	50997	53.7

PB 2 - Two groups of horizontal lines set 14 mm apart. At right the line is spaced 13 mm. apart and the value is a 4-bank "triad 0.00". At the right are 5 rectangles, filled, as a guard plate. At left are 2 lines 11 mm apart with the date between - DMY, month in Roman Numerals. Below the lower line is the parcel register serial number and "P.B."

In the identification area is a large "C" and CANPAR. Below is the parcel number in 3 + 5 digits.

420-19090	10044	105 overall	4-bank
420-23673	10089	84 overall	4-bank
420-37472	10099	83 overall	4-bank
420-23708	55255	87 overall	3-bank
420-00732	10127	95 overall	4-bank
420-04686	20042	82 overall	3-bank
420-29882	20021	102 overall	3-bank
424-01045	20017	83 overall	3-bank
421-12581	55236	76 overall	3-bank
420-02071	50235	87 overall	3-bank
421-01054	10025	100 overall	3-bank
420-02295	10058	106 overall	3-bank
420-00821	10061	100 overall	4-bank

PB 3.1 - Three guard lines at right. The UPS logo at centre. Two parallel lines spaced 13 mm apart at right. Above the top line the parcel register serial number and P.B. In the centre a 3-bank rate, 000, no period. At left of the logo, between the two parallel lines 13 mm apart is the date of shipping, DM'Y, month in letters. Below the lines the words COMMON / CARRIER.

The identification section has ONT. for Ontario and a 3 + 3 number. Numbers seen are:

ONT./515-500	99793	4-bank	
ONT./500-692	63109	4-bank	
ONT./502-493	48995	4-bank	
ONT./510-282	61425	4-bank	
ONT./515-500	007941	3-bank	
ONT./500-640	65103	4-bank	
N6A 440	45427	4-bank	N6A is London
N6A 440	4101424	4-bank	
N6A 440 (Box)	34634	3-bank	
L1H 232 (Box)	003286	3-bank	L1H is Oshawa

PB 3.1.1 - Same as above except the value is a 3-bank register - 000 with no period.

ONT./L1H 232	003286	3-bank	
ONT./L4W 613	99816	4-bank	L4W is



## FRIDEN PARCEL REGISTERS

F 1. Similar to Friden Type 21.4 except maple leaf between townmark and ratemark omitted. There are 8 small maple leaves at the right edge and two large filled maple leaves. F METER/COMPTEUR at top between townmark and rate mark. Rate box in 2 sections, lower section is the value 3-bank rate "triad .00". The upper section is the parcel register number in 5 digits. Townmark is single circle, 20 mm, blank. Datemark is DMY, month in Roman Numerals. Identification area has a "C" and CANPAR; below. The identification number is in 8 digits - 3+5. Setting is 13. Overall is 97. Serial numbers noted in the series are:

420-03445	10009
420-02393	10033
420-02295	10058
420-23432	10035

F2 - At top, United Parcel Service. Below, the UPS logo with value box to right. Value is 4-bank - triad 0.00, with a period. Below, COMMON CARRIER / Friden / 7 digit register number. There are 4 gear marks at the left and the right. At left of the UPS logo is the date mark MD'Y with month in letters. Overall - 110 mm. Identification section is ONT. / number.

ONT. / 500 272	8401321	4-bank
M8Z 635	5071063	3-bank

## HASLER PARCEL POST REGISTERS

H1 - Rate box 42 x 33 in 4 sections. At top, PARCEL SERVICE. Below is the value, 4-bank 00.00 with period. The third section is blank and the fourth section has the parcel register serial number. Townmark is omitted. Datemark is MD'Y, month in letters. Identification area is the address of the shipper and a 2+5 identification number. Overall 125.

Serial number 2524210

H2 - Ratebox 42 x 33 in 4 sections. At top, UNITED PARCEL SERVICE. Below, the UPS logo and 4-bank value 00.00. The third space reads COMMON CARRIER and the fourth is the parcel register serial number. No townmark. Datemark is MD'Y, month in letters. Identifier area has the number and local address. Overall 125.

ONT. / 000-000 / local address

## POSTALIA PARCEL REGISTERS

PO1 - Design similar to Pitney Bowes. A courier with parcel, to right. At right are two lines spaced 13 mm apart with the 3-bank value between. Three guard marks are at extreme right. At left, two lines spaced 12 mm apart with the date MDY of shipping. Below is the serial number with "Po". Identification space has the shipper number.

## PUROLATER PARCEL REGISTER

PUI - Fine lines of >>> as guard plate at right. The 4-bank value box with the PB register number vertically. A small box has the date - DMY, month in Roman numerals. To the left a vertical number and the identification area.

23-73286      40053      4-bank

Other shipping stamps and cancels

- 1 - Rubber stamp showing 3+5 shipping number, the CANPAR logo and WT (weight???)
- 2 - UPS bar code identification with 4+4+3 identification number.
- 3 - UPS C.O.D. consignment receipt
- 4 - UPS C.O.D. tag
- 5 - Purolator barcode package ID labels. 3 self stick type and backing sheet.

1. PROCESS FORM IN THE USUAL MANNER.
2. REMOVE LABEL PART-3 AND CARBON TISSUE, LEAVING PARTS 1&2 FOR PICK-UP DRIVER TO SIGN.
3. PEEL AWAY MAIN PACKAGE LABEL AS SHOWN ON THE DIAGRAM.
4. THE LARGE LABEL ON LEFT GOES WITH THE FIRST OR ONLY PACKAGE.  
UP TO FOUR PACKAGES MAY BE SENT ON THIS BILL OF LADING BY AFFIXING THE SECOND, THIRD, OR FOURTH, CONSECUTIVELY NUMBERED PACKAGE LABELS BESIDE OR NEAR THE ADDRESS LABELS.

NOTE: DROP BOX SHIPMENTS-DETACH THE SENDER'S COPY (GREEN) AND PLACE ALL THE REMAINING COPIES ON THE PACKAGE.

1. REMPLIR LE FORMULAIRE DE LA FAÇON HABITUELLE.
2. ENLÈVER LA COPIE N° 3 DE L'ÉTIQUETTE ET LE PAPIER CARBONE EN LAISSANT LES COPIES N° 1 ET N° 2 POUR LA SIGNATURE DU COURRIER EFFECTUANT LA CUEILLETTE.
3. DÉCOLLER L'ÉTIQUETTE PRINCIPALE À APPOSER SUR L'ENVOI TEL QU'ILLUSTRÉ SUR LE DIAGRAMME.
4. APPOSER LA GRANDE ÉTIQUETTE SUR L'ENVOI UNIQUE OU SUR LA PREMIÈRE PIÈCE S'IL Y EN A PLUSIEURS.  
VOUS POUVEZ EXPÉDIER JUSQU'À QUATRE PIÈCES AVEC CE CONNAISSÉMENT, EN APPOSANT LES DEUXIÈME OU TROISIÈME OU QUATRIÈME ÉTIQUETTES NUMÉROTÉES CONSÉCUTIVEMENT, À CÔTÉ OU À PROXIMITÉ DES ÉTIQUETTES PORTANT L'ADRESSE, SUR CHAQUE PIÈCE.

REMARQUE: ENVOIS POUR BOÎTE DE DÉPÔT. DÉTACHEZ ET RETENIR LA COPIE (VERTE) DE L'EXPÉDITEUR. APPOSEZ TOUTES LES AUTRES COPIES SUR L'ENVOI

### DIRECTIONS

THE PACKAGE LABEL (PART 3) IS SPLIT DOWN THE FACE. BEND BACK AT THE SPLIT TO EXPOSE THE EDGE OF THE LABEL. PEEL AWAY FROM THE LINER AND AFFIX TO THE FIRST OR ONLY PACKAGE.

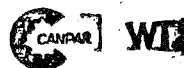
### INSTRUCTIONS

L'ÉTIQUETTE À APPOSER SUR L'ENVOI (COPIE N° 3) COMPREND DEUX SECTIONS. REPLIER L'ÉTIQUETTE VERS L'ARRIÈRE LE LONG DE LA LIGNE DE SÉPARATION, POUR SOULEVER UN COIN DE L'ÉTIQUETTE. DÉTACHER L'ÉTIQUETTE DE LA DOUBLURE ET LA COLLER SUR LE PREMIER ENVOI OU SUR L'ENVOI UNIQUE À EXPÉDIER.



**Purolator**

420-45999



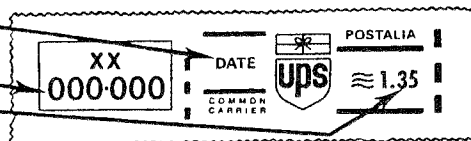
G1  
Geon

Geon is a local express company in the Trenton - Belleville area. The indicia is 37 x 80 and has the words bulk rate, A serial number 282 and "G20"

# POSTALIA UPS REGISTER SYSTEM FOR UPS SHIPPERS

Call (312) 629-9100, or write for the name of the Postalia Representative nearest you.

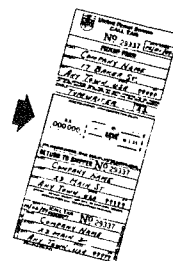
Each Tape Shows: —Date of shipment  
—Shipper number  
—UPS Charges



## USE OF REGISTER TAPE & SHIPPING LABEL

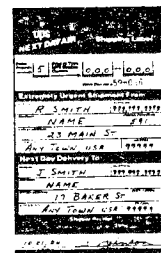
### 4. Call Tag

When you want us to call at a customer's address to pick up for return to you a package we have previously delivered, fill out a UPS Call Tag. Attach to tag a register tape showing the charge (at package rate plus poundage rate of package being returned), and give tag to pickup driver.

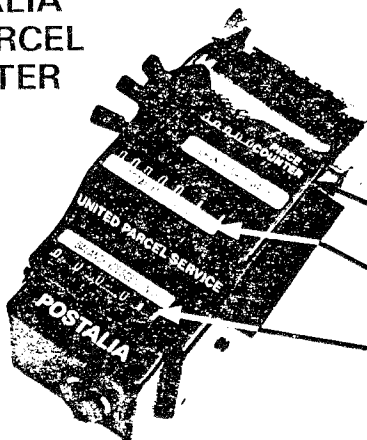


### 5. Next Day Air

Type or print a separate Next Day Air Shipping Label for each package. Affix register tape to package directly above Next Day Air Shipping Label. Separate your Next Day Air packages. The UPS driver will sign and date each Next Day Air Shipping Label. The driver will leave the original (Shipper Receipt) for your records. Please do not detach any copies of the Next Day Air Shipping Label.



POSTALIA  
UPS PARCEL  
REGISTER



## UNITED PARCEL SERVICE PICKUP RECORD

United Parcel Service				RECEIVED FROM: USE STAMP OR PRINT			
PICKUP REGISTER NO. 00982998				COMPANY NAME			
DATE 10/10/84				ADDRESS			
				ANY TOWN, USA 12345			
C.O.D. AMOUNT				C.O.D. AMOUNT			
REFERENCE NO.	C.O.D. AMOUNT	REFERENCE NO.	C.O.D. AMOUNT	REFERENCE NO.	C.O.D. AMOUNT	REFERENCE NO.	C.O.D. AMOUNT
(A) 0347	48.54	11		31		512	325.00
1543	12.75	12		32		(B)	
		13		33			
		14		34			
		15		35			
		16		36			
		17		37			
		18		38			
		19		39			
		20		40			
REGISTER READINGS				PACKAGE COUNT			
ASCENDING REGISTER	189615932 (C)			ASCENDING REGISTER	49632 (F)		
DESCENDING REGISTER	15740618 (D)			DESCENDING REGISTER	49532 (E)		
TOTAL ADVANCES	900000000			DIFFERENCE	1.10		
RECEIVED BY	J. Smith			NO. OF C.O.D. CARDS	1 (L)		
REV. 3-82	430	101	1	NO. OF PACKAGES AND CALLS PROGRAM	1,01		
				NO. OF PACKAGES AND CALLS	2 (M)		
					5 (K)		
RECORD OF A.O.D. CARDS				RECORD OF EXTRA TAPES			
TOTAL COUNT				TOTAL COUNT			
HH 1 (H)				HH 11 (G)			
L 6				L 7			
(H) AFTER LAST TRANSACTION FOR DAY, AFFIX "ZERO" TAPE HERE SHOWING NEXT UPS PICKUP DATE.							
(I) REGISTER TAPES MUST BE LEGIBLE. PLEASE KEEP REGISTER PROPERLY INKED.							

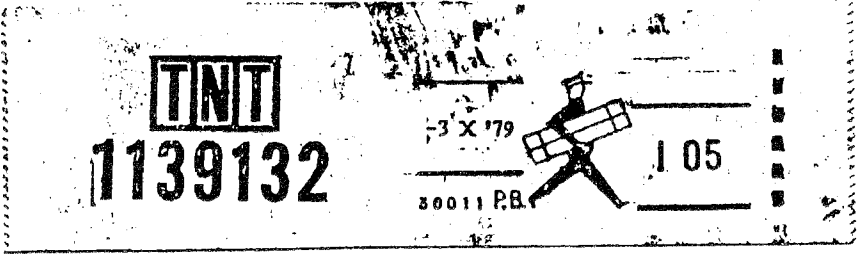
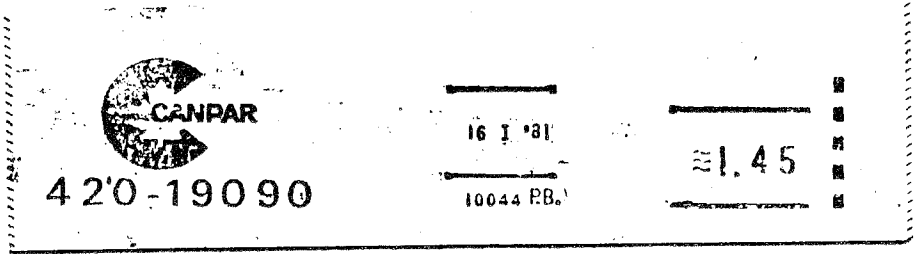
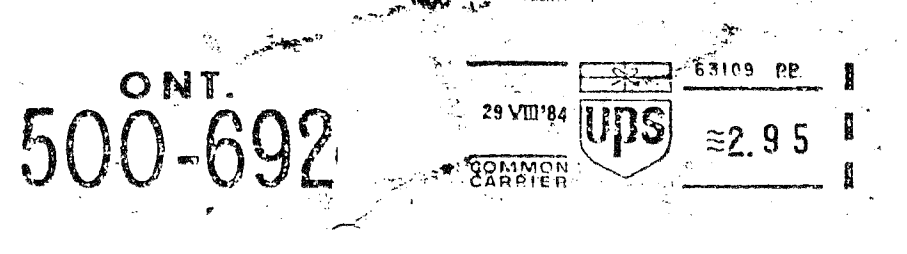
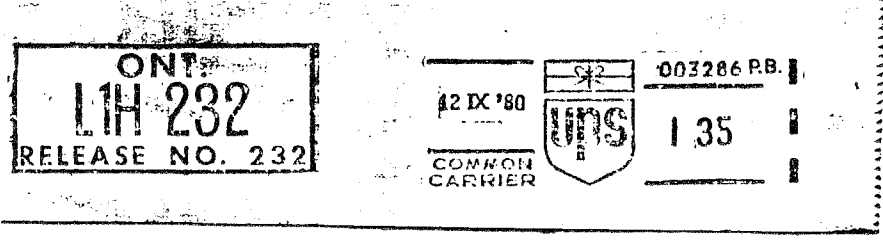
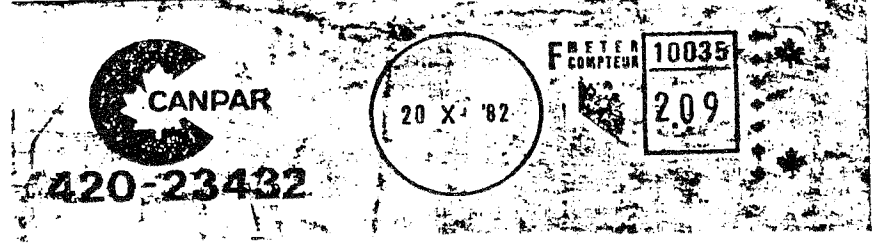
- Record ascending register reading as shown at (C).
- Record descending register reading as shown at (D). NOTE: Not required for Postalia 4-digit UPS Registers.
- Add (C) + (D). This total must equal total from last statement.
- Record starting register tape count reading as shown at (E).
- Enter ending register tape count reading as shown at (F).
- Record difference between (E) and (F). Deduct total number of COD's listed, extra tapes used (G), unused tapes shown at (H) (attach unused tapes to reverse side

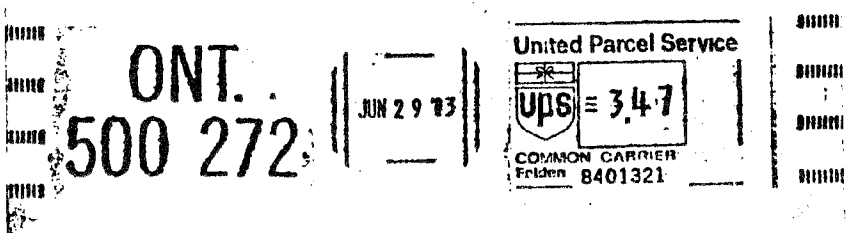
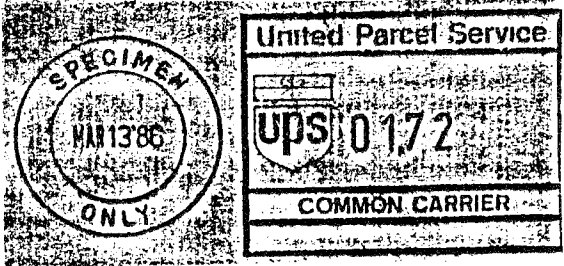
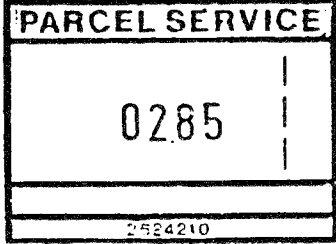

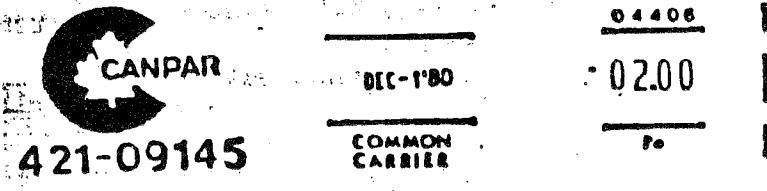
- of original copy of pickup record). Place the next pickup day's date tape in space marked (I).
- Enter total (after all above deductions are completed) of all packages and calls registered. Enter number of packages shipped via Next Day Air (J) and number of packages shipped via 2nd Day Air (K).
- Show number of AOD cards used as shown in (L).
- The UPS driver will record the total number of packages and call tags received at pickup time as shown at (M) in the sample.

END OF DAY  
CLOSE OUT  
PROCEDURE

53.11

# CMMSG METER CATALOG

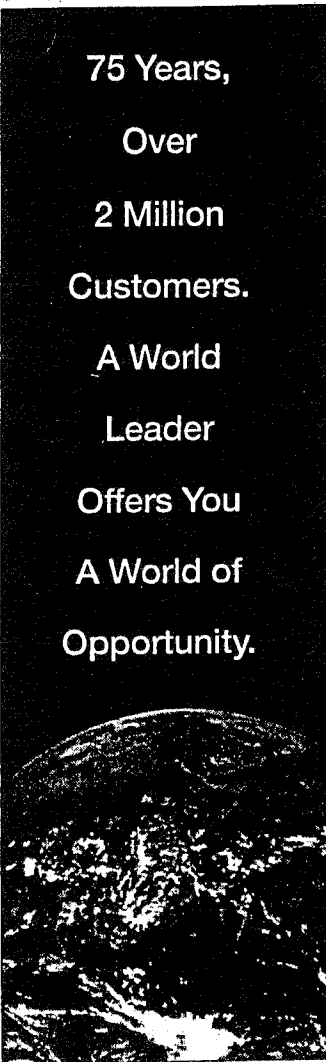
Type	Indicia	Remarks
PB 1	 <p>TNT 1139132 3 X '79 30011 PB 1.05</p>	
PB 2	 <p>CANPAR 420-19090 16 I '81 10044 PB 1.45</p>	
PB 3.1	 <p>ONT. 500-692 29 VIII '84 COMMON CARRIER 63109 PB 2.95</p>	
PB 3.1.1.	 <p>ONT. LH 232 RELEASE NO. 232 42 IX '80 COMMON CARRIER 003286 PB 1.35</p>	
F 1	 <p>CANPAR 420-23432 20 X '82 METER COMPTEUR 10035 2.09</p>	

Type	Indicia	Remarks
F 2.1		
H 2.1.1		
H 1	<p data-bbox="284 861 576 997">78-26405 MINISTRY OF NATURAL RESOURCES 51 ESANDAR DRIVE TORONTO, ONT. M4G 4C5</p> <p data-bbox="698 913 795 945">OCT 24 '88</p> 	
H 2	<p data-bbox="267 1176 568 1323">ONT. 511-563 LOCAL RETURN ADDRESS 66 SCARSDALE RD. DON MILLS, ONT. M9B 2R7</p> <p data-bbox="722 1228 820 1260">MAY 14 '87</p> 	
PO 1		

Type	Indicia	Remarks				
PU 1	<p>23-73288 KODAK CANADA LTD. Rosemary / S. McLaughlin Rd. A 968</p> <p>..... -9 VMD'80 1.60 P.B. 40953 .....</p>					
	<p>-TRENTON- BROCKVILLE BULK RTE 2898 - 6 TRANS 94 FRANK CRD ST EON 282 2890 6160 11 OF 14 2797</p>	<p>ups Canada Ltd du Canada Ltée</p> <p>CONSIGNEE RECEIPT RECU DU CONSIGNATAIRE</p> <p>AMOUNT C.O.D. MONTANT P.S.L.</p> <table border="1"> <tr> <td>DOLLARS</td> <td>CENTS</td> </tr> <tr> <td>50</td> <td>92</td> </tr> </table> <p>CHECK HERE IF CASH ON HAND INVOQUER SI COMPTANT SEULEMENT</p> <p>SHIPPER NO. NO. D'ENVOI</p> <p>DATE RECEIVED REC</p>	DOLLARS	CENTS	50	92
DOLLARS	CENTS					
50	92					
	<p><b>Purolator</b> PACKAGE LD. NO. N° IDENT. COLIS</p> <p>PARCEL NO. COLIS N° 2 AFFIX TO THE SECOND PACKAGE APPOSER SUR LE DEUXIEME COLIS</p> <p>* 118 204 2745*</p>					
	<p><b>Purolator</b> PACKAGE LD. NO. N° IDENT. COLIS</p> <p>PARCEL NO. COLIS N° 3 AFFIX TO THE THIRD PACKAGE APPOSER SUR LE TROISIEME COLIS</p> <p>* 118 204 2752*</p>					
	<p><b>Purolator</b> PACKAGE LD. NO. N° IDENT. COLIS</p> <p>PARCEL NO. COLIS N° 4 AFFIX TO THE FOURTH PACKAGE</p> <p>* 118 204 2760*</p> <p>ups United Parcel Service</p>	<p>United Parcel Service Canada Ltd du Canada Ltée</p> <p>C.O.D. TAG</p> <p>FILL TAG OUT COMPLETELY. ENTER C.O.D. AMOUNT IN BOTH BOXES. WORDS "CASH ONLY" MUST BE ENTERED ON INSTRUCTION LINE AND CHECKED ON CONSIGNEE RECEIPT IF DRIVER IS NOT AUTHORIZED TO ACCEPT CHECKS.</p> <p>REMOVE BACKING AND PLACE ENTIRE FORM OVER ADDRESS LABEL.</p> <p>ETIQUETTE P.S.L.</p> <p>REMPLIR CETTE ÉTIQUETTE P.S.L. AU COMPLET. INSCRIRE LE MONTANT P.S.L. DANS LES DEUX CASES. SI LE PAIEMENT EST EN COMPTANT, COCHER "CASH ONLY" SUR LA LIGNE DES INSTRUCTIONS ET COCHER LA CASE À CET EFFET SUR LE RECU DU CONSIGNATAIRE.</p> <p>ENLEVER L'ÉTIQUETTE ET LA PLACER SUR L'ÉTiquETTE D'ADRESSE.</p>				

5550 1855 966

Anyone want a job? Copied here is a Pitney Bowes ad to show the training needed to work for that company.



75 Years,  
Over  
2 Million  
Customers.  
A World  
Leader  
Offers You  
A World of  
Opportunity.

**Pitney Bowes** was built on changing the status quo. As a result, we know that in our competitive world what worked for our customers yesterday may not work tomorrow. That's why we are constantly striving to improve our products and services with the talent of our most important resource - our people.

With over two million customers worldwide, only Pitney Bowes offers a complete range of solutions to help businesses succeed:

- mailing systems
- copier systems
- software solutions
- facsimile systems
- production mail
- financial services
- management services

Our continued growth, coupled with an aggressive expansion plan, have created a number of opportunities:

**SALES**

**Entry Level Sales Representatives**

*Toronto, Burlington, Richmond Hill, Vancouver, Calgary*  
A recent university graduate, you will not be satisfied to sit in a cubicle for the rest of your life. Your enthusiasm and independence, combined with an interest in continuous self-improvement, make you an ideal candidate for our entry-level sales program. In this role, you will sell a full line of products to businesses in an established territory. If you are looking for an opportunity where your income and career growth are a direct result of your effort, then we should talk.

**Commercial Account Representatives**

*BC, Alberta, Ontario, Quebec (bilingual), New Brunswick*  
You have built a track record of success as an inside sales representative or in face-to-face selling. You are ready for the move to outside sales, or have realized that your next step to success can only be accomplished by moving to a recognized business leader. You are professional in your approach and tenacious in your drive to succeed. We can offer you protected territories, generous commission plans and the brand recognition that will open doors for you.

**Major Account Representatives/National Account Representatives**

*Vancouver, Calgary, Toronto*  
Your sales career has been one of continual success. Your selling style is consultative and strategic. You are no longer content to work a territory, and seek an opportunity where you will have access to a client list that is a virtual who's who of Canadian business. If you are ready to make the next step in your career, please contact us.

**Sales Manager**

*Calgary, Toronto, Montreal (bilingual)*  
You are a natural leader - you love to coach and motivate. Your impressive track record includes turning under-performers into successful sales representatives, and successful sales representatives into superstars. You understand the importance of leading by example and are not content to sit behind a desk each day. If you are a proven sales manager looking for your next challenge, or a successful sales representative who is ready to make your move into management, then this may be the opportunity for you.

**Product Specialist**

*Vancouver, Calgary, Toronto*  
For you, sales is more than just knowing your products, it is knowing your competition's products as well. As a product specialist, you will be an information resource to the sales team and provide support in the field through joint sales calls, product training and coaching. You will also be responsible for product

launches in your territory. Ideally, you will have five or more years' experience selling copier or mailing systems solutions, and are interested in advancing your career towards management or marketing.

**Account Executive Software Solutions**

*Toronto, Montreal (bilingual), Vancouver*  
Our shipping, warehouse and tracking software helps our customers maximize their supply chain management issues. Your software expertise and ability to penetrate large accounts will position you for success in this role. Establish yourself as a logistics solutions expert within our customer base, and map their business processes to show how automation can make them more efficient.

**MARKETING**

**Program Manager, SOHO and After-Market**

*Toronto*  
Self-directed and results-oriented, you have a flair for spotting market opportunities and developing products and services to meet these needs. Your experience in service marketing has shown you how to turn service into a profit center. Plan, conduct and implement direct mail and telemarketing campaigns to improve service penetration. Analyze current after-market offerings with an eye towards developing new service products. And be responsible for supporting the SOHO and retail markets and introducing new product lines into the Canadian marketplace.

**Program Manager, Mailing Systems**

*Toronto*  
Behind every successful field sales campaign there is a great product manager. Your knowledge of product marketing and your ability to forecast, budget and manage inventory will allow you to develop the tactics necessary to increase sales revenue and profits. You will also prepare and design product launches and programs as well as ensure that the appropriate materials are available to the field sales force. If you are seeking a marketing opportunity where the results of your efforts are tangible and immediate, you have found it here.

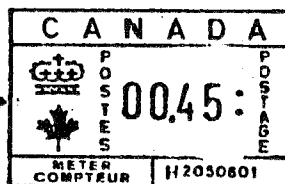
If you are interested in exploring these, or other opportunities not advertised, please fax or mail your resume, in confidence, to: Anthony J. Mesney, Pitney Bowes of Canada, 2200 Yonge Street, Suite 100, Toronto, ON M4S 3E1 Fax: 416.484.3884 E-mail: careers@pitneybowes.ca While we appreciate all responses, only those candidates to be interviewed will be contacted. Pitney Bowes is dedicated to the principles of employment equity.



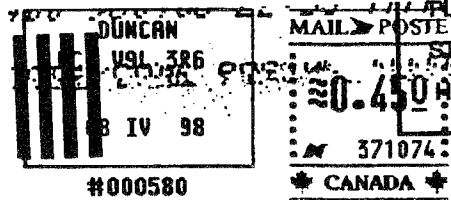
**Pitney Bowes**

Two covers from CIBC Mellon Trust posted the same day with the old (H2050601) and the new (H2052374) Hasler indicia.

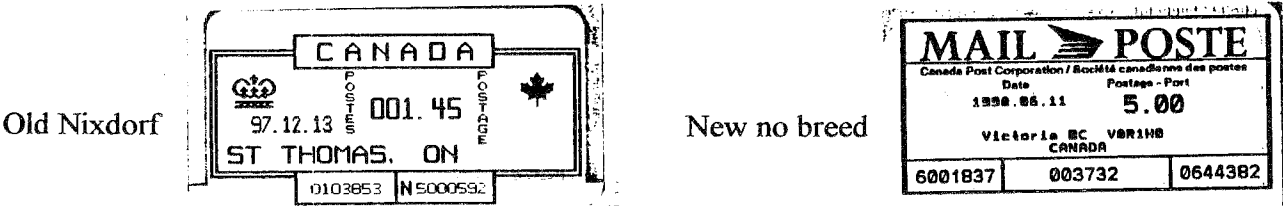
CIBC Mellon Trust Company  
P.O. Box 7010  
Adelaide Street Postal Station  
Toronto ON  
M5C 2W9



Wilf Whitehouse sent in the first example of the new Neopost all-digital postage meter. Because of the other cancels I describe it. Rate box in 3 sections - at the top is MAIL>>POSTE with CANADA and two filled maple leaves at the bottom. In the centre the rate - triad 0.000. Below, the new Neopost symbol "N" and the postage meter serial number 371074. Did the block start at 371001? There are 9 dots each side of the rate box which is 26 x 20. The setting is 5 mm. The townmark is a rectangle, 21 x 30. From the top is the TOWN / PROV - CODE / DATE MARK as DMY, month in Roman numerals. Below the box is a counter. Overall is 56 mm.



Received the following Nixdorf appearance label in the mail. Norbert Krommer has supplied



information regarding its use. Notice that MAIL>>POSTE is prominent. CANADA can scarcely be read. These machines are in "post offices", not RPO's. The machines are a collection of parts attributed to no manufacturer. In the lower left corner is the terminal unit or what we called the Nixdorf number. The number in the centre is said to be a transaction number; that is, if you come back later the clerk can key it in and get details of your purchase. The number at right is the RC post office number. It shows on the receipt.



Modify the table of North West and Yukon Territories for the following postage meter use.

IGALUIT was Frobisher Bay at X0A 0H0 H2001415  
 CARMACKS 654055

Another L3R 0A1 / ON meter, with bulk rate and no day. The return address is M5E 1N5.

